



WELDING A SOLID FUTURE

MORE THAN THREE BILLION GALLONS OF STORAGE
PROVIDED WORLDWIDE SINCE 1972

STC

Skinner Tank Company



STC
Skinner Tank Company

*Specializing in API Standard 650 Tanks
Built Around the Globe
Since 1972*

1972



**Founded Skinner
Construction Company and
relocated first tanks from
Arkansas to Mississippi**

1977



**Expanded fleet of
tractor-trailer rigs to
transport and relocate
tank materials**

1982



**Completed first West
Coast project and first of
20 projects at the Port of
Catoosa in Oklahoma**

1985



**Completed
first international
project, in Chile**

1988



**Built 20 tanks for
new oil refinery
in California**

BUILDING A WELDED STEEL ABOVE GROUND LIQUID STORAGE LEGACY

One of Skinner Tank's many oil industry projects—this one requiring the dismantling and relocation of this refinery to Arnett, Oklahoma.

Co-founder Larry Skinner and his wife, Kris, at a trade show in the early years—complete with 100+ pound steel tank model.

The first of Skinner Tank's tractor-trailer rigs from the 70's which meant tank materials and construction equipment could be delivered to any job site in the continental United States safely, promptly, and economically.



When you are building something as critical as above-ground storage tanks, you need to know you are getting quality construction that's built to last. Skinner Tank Company (STC) brings nearly five decades of construction experience and will assist you through every step of the project—from conception to completion—STC will help you stay on time (and on budget).

A LONGSTANDING HISTORY OF QUALITY

Our company began building welded steel storage tanks under the business name Skinner Construction Company in 1972. Skinner Tank Company (STC) became an Oklahoma corporation in 1982. It was the vision of our founders, Larry Skinner and his father, Lester Skinner Sr., that helped propel the Skinner name, making this family owned company—now in its third generation of ownership and leadership—synonymous with quality tanks. With origins in both the East Coast grain industry and the Midwest oil industry, STC has now literally provided billions of gallons of liquid storage capacity worldwide since the company's inception nearly five decades ago.

1991



Relocated 150,000 barrel tank from Oklahoma to California

1993



Provided tanks for oilfield project in Russia

1996



First Yale, Oklahoma facility expansion

2005



First API Standard 653 Certification

2010



Provided 14 tanks for several power plants in Venezuela

2015



Built hurricane-proof 100,000-barrel tank in Louisiana

2017



Celebrating 45 Years of Service



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"FOR THE LAST 25 PLUS YEARS STC HAS BEEN PROVIDING US WITH OUR BULK STORAGE NEEDS FOR ALL TYPES OF PRODUCTS. FROM INITIAL DESIGN AND PRICING TO SITE PREP AND CONSTRUCTION, THEY ARE PROFESSIONAL AND COURTEOUS. THEY HAVE CONSTRUCTED TANKS BOTH INSIDE AND OUT IN VERY TIGHT QUARTERS AND DONE AN EXCELLENT JOB."

• GREG G. | LIQUID FEED INDUSTRY

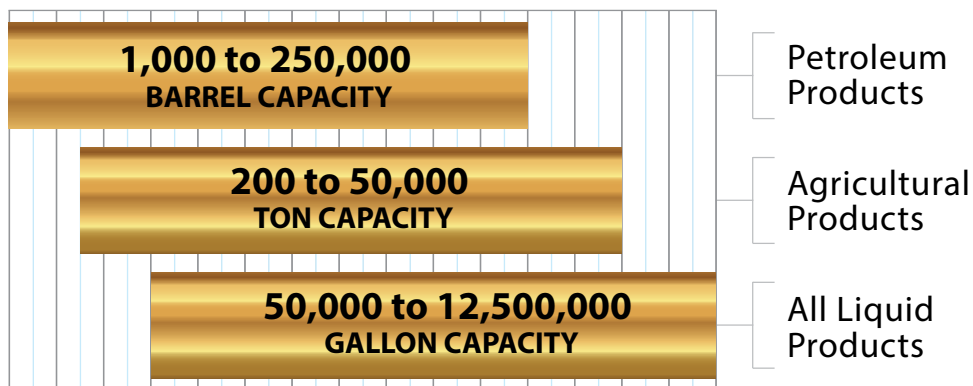


All STC tanks meet API 650 requirements as we believe in building to the highest possible standards.

A LEADER IN WELDED STEEL LIQUID STORAGE

Skinner Tank Company (STC) focuses on building new, welded steel, above-ground, liquid storage tanks per the requirements of the American Petroleum Institute's Standard 650 {API 650}. API 650 establishes minimum requirements for material, design, fabrication, erection, and testing of vertical, cylindrical, above-ground, closed-top, open-top, and floating-top, welded carbon steel, and welded stainless steel storage tanks. STC also has the expertise to build AWWA D100 potable water tanks as well as NFPA 22 firewater tanks. While the petroleum industry is vital to our existence, we are also heavily involved with industries such as liquid fertilizer, liquid asphalt, liquid feed products, various food products, drinking water {for human and livestock consumption}, fire water, waste water, process water, alternative fuels {such as, Ethanol and biodiesels}, and a wide variety of other specialized chemicals. While STC can build almost any size of tank, we are most competitive building tanks between 1,000 and 250,000 barrels in the petroleum industry, 200 to 50,000 tons for agricultural products, and between 50,000 and 12,500,000 gallons for most other industries.

STC is most competitive in building tanks with the following capacities:



TOGETHER, WE HAVE QUITE A BRIGHT FUTURE

Skinner Tank Company is very excited about our position in—and the future of—the storage tank industry. With a broad and valued national and international customer base, we firmly believe that STC will continue to thrive, even during times of economic fluctuations in certain industries. Our customers, both long-time and new, keep us dynamic and always searching for new and better ways to serve the storage tank industry. It is an honor and privilege to work with you on your next project to help your business expand and thrive.



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All Skinner Tank materials are fabricated at our facility in Yale, Oklahoma, then transported to job sites. This means we can maintain the highest standards of quality assurance as we oversee all jobs in house.



ABOUT SKINNER TANK COMPANY

INTERNATIONAL IMPACT

Skinner Tank Company (STC) has the experience to build tanks all around the world. Our tanks are currently located in:

- Russia
- The Republic of Georgia
- Yemen
- Canada
- Chile
- Venezuela
- Honduras
- Guam
- Puerto Rico
- Argentina

STC offers several options for international tank construction. We can:

- provide tank kits that others can build
- supply a supervisor to oversee tank construction
- provide an entire construction crew to build your tank practically anywhere in the world
- or any combination of the above

We are here to help build the tanks you need, the way you need, and where you need them.

LEFT: An example of an overseas project in process. This particular tank is a petroleum tank being constructed in Russia.

WE OFFER COAST-TO-COAST DOMESTIC VIABILITY

Skinner Tank Company (STC) is conveniently located in Yale, Oklahoma (between Tulsa and Oklahoma City), which is an ideal location to be logistically competitive from the East Coast to the West Coast to the Gulf Coast, and all points in between. STC is equipped with our own fleet of tractor-trailer rigs and construction cranes so that tank materials and construction equipment can be mobilized to any domestic job site in the continental United States safely, promptly, and economically.

WE BELIEVE IN ECONOMIC PRACTICALITY

At Skinner Tank Company (STC), we understand that economics plays an increasingly important role in our customers' decision-making processes. Therefore, when you contact STC, we will first suggest the most economical tank dimensions for your storage needs; and from the moment you place an order for your new tank, we will work diligently to minimize costs on your project. Rarely do our customers experience unforeseen—and never hidden—additional charges from us during new tank construction projects. We purchase materials in bulk from reputable steel distributors and mills, fabricate tank materials at our own facility, and then transport the materials to our job sites. STC owns more than a dozen rough terrain cranes which are usually transported to job sites on STC-owned trucks. Our construction crews are comprised of fully insured, permanent, full-time STC employees—not sub-contracted construction crews or workers hired from temp agencies. Our crews are relatively small, and therefore, work very efficiently as a team to complete your project on time and within budget.

PARTNERING WITH STC MEANS YOU CAN EXPECT:

- ✓ **TRANSPARENT BILLING = NO HIDDEN FEES**
- ✓ **INSURED, PERMANENT, FULL-TIME EMPLOYEES**
- ✓ **SMALL, HIGHLY EFFICIENT TEAMS = ON TIME & ON BUDGET**



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"I HAVE BEEN DOING BUSINESS WITH STC FOR MANY YEARS. THE STAFF HANDLES EVERYONE IN A PROFESSIONAL MANNER—FROM THE PROJECT MANAGER ALL THE WAY TO THE FIELD ERECTOR. THE TANKS ARE GREAT QUALITY AND WE HAVE NEVER HAD ONE LEAK AFTER MANY YEARS OF USE. STC IS A GRADE-A QUALITY COMPANY WE WOULD RECOMMEND TO ANYONE LOOKING FOR NEW TANKS."

• HAROLD M. | EDIBLE OIL INDUSTRY

OUR COMMITMENT | CORE VALUES

Repeat business and word-of-mouth advertising have become the hallmarks of Skinner Tank Company's success. We do not simply desire to build a single tank for you, our customer. Instead, we strive to deliver such a high quality product that we are chosen to construct every new tank you build. Therefore, we do everything within our power to make sure that you are completely satisfied with every purchase. We know the key concepts for satisfying our customers are to safely build economically feasible, high quality tanks in a timely manner. Every time.



We all want what's best for the environment and those around our storage facilities. STC can help you decide whether or not your job requires secondary containment and determine which type of secondary containment best fits your unique situation.

EMPHASIS ON SAFETY

At Skinner Tank Company (STC), our highest priority is safety—the most critical aspect of tank construction. Construction, in general, can be a dangerous business, but through proper training, supervision, and constant research of OSHA safety rules and regulations, STC does everything within our power to assure an accident-free work environment. STC supplies our employees with all necessary personal protective equipment; and drug screening is a prerequisite of employment for all STC employees. Our construction equipment meets industry standards and undergoes periodic inspections at required intervals. Our crane operators are properly trained and certified. Our truck drivers are trained and screened per the requirements of the United States Department of Transportation (DOT). STC is a subscriber to the ISNetworld safety services.

QUALITY CONTROL MATTERS

API Standard 650 dictates the methods that Skinner Tank Company uses to test new tank welds for quality and for leaks. API 650 also outlines dimensional tolerances for new tanks. Every tank that we build undergoes a radiographic (x-ray) examination of shell welds, a vacuum test of the floor welds, as well as a plethora of other examinations as dictated by the Standard. STC also employs API 653 certified QA/QC inspectors who travel from job-to-job to ensure that construction is ongoing safely and completed per the proper codes and standards. All tank materials, consumables, and supplies provided by STC will always be of the highest quality available to the industry.

ENVIRONMENTAL AWARENESS

Different products, different states, and even different communities may require vastly different degrees of secondary containment for environmental protection. Skinner Tank Company can aid with the decision-making process of what type of secondary containment best fits your needs and to what extent secondary containment is required depending upon your circumstances. STC can build double walled and/or double floored tanks, if required. We can assist with dike design, as well as the design, purchase, and installation of external dike liners or internal tank bladders.



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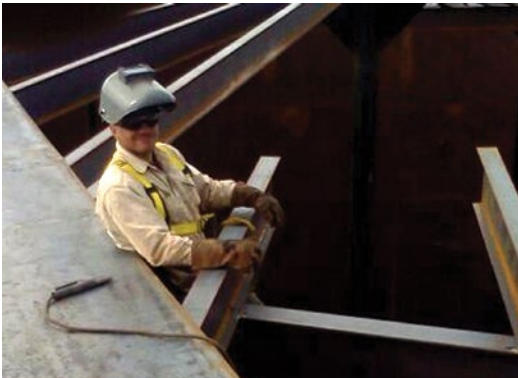
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**"OUR COMPANY HAS WORKED WITH STC FOR MANY YEARS.
THEY HAVE BUILT SEVERAL API 650 FERTILIZER TANKS OF
VARIOUS SIZES AND IN SEVERAL STATES. WE FIND STC A QUALITY
COMPANY IN ITS PEOPLE AND PRODUCTS."**

• DAN D. | FERTILIZER INDUSTRY

INSPECTION AND MAINTENANCE MEANS LONG LIFE FOR YOUR TANKS

Keeping tanks in service is in everyone's best interest. Catching any issues early can also save you a lot of money in the long-run. We work with you to make sure your tanks are safe and can work out an inspection schedule to help keep them that way.



STC certified inspectors can help maintain your tanks by performing:

- ✓ Internal Inspections
- ✓ External Inspections
- ✓ Ultrasonic Thickness Exams
- ✓ Vacuum Testing

LONGEVITY OF SERVICE

Skinner Tank Company (STC) can inspect your existing tank(s) and make experienced suitability for service assessments or repair recommendations, if needed. Tank inspections are performed per the recommendations of API 653 by certified API 653 inspectors. Periodic inspections are essential for the safety and longevity of your tank. We can perform internal and/or external inspections which typically include both a visual inspection and an ultrasonic thickness exam performed by one of our certified inspectors.

TANK REPAIR AND MAINTENANCE

Understanding that, at times, it may be more economical to repair an existing tank rather than build a new one, Skinner Tank Company (STC) also offers these services. From something as minor as the repair of a small leak or the installation of a new pipe fitting, to something as major as the replacement of an entire roof or the installation of a new second floor in your tank, STC has the experience and expertise to get the job done correctly. Repairs are made according to the recommendations of API 653.

TANK DEMO, DISMANTLE, AND RELOCATION

At Skinner Tank Company (STC), we understand that tanks may require demolition and replacement or dismantle and relocation—and we are very experienced in these areas. We follow the methods and procedures recommended by API 653 for the proper dismantle and reconstruction of tanks. If you have a tank that simply needs to be scrapped, we also can provide this service to you in a safe and economical manner. STC can remove the tank materials from your site, or you can arrange for the removal by a local scrap service that should pay you for your scrap. If you need a tank dismantled, so that a new tank can be built on the same foundation, STC can provide turnkey assistance with that as well.



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"WE HAVE KNOWN AND WORKED WITH SKINNER TANK COMPANY SINCE 1979. THEY HAVE ERECTED SEVERAL TANKS FOR US AT VARIOUS LOCATIONS. THEY ALWAYS DO WHAT THEY PROPOSE AND ARE VERY ATTENTIVE TO OUR NEEDS. WE WOULD RECOMMEND THEM TO ANYONE LOOKING FOR QUALITY WORKMANSHIP AT A FAIR PRICE."

• DAVID M. | ASPHALT INDUSTRY

CUSTOMIZED TANK SOLUTIONS FOR A VARIETY OF INDUSTRIES

Serving a variety of industries is one of Skinner Tank's greatest strengths as we are able to be competitive across a variety of market places. From petroleum products to food grade products, Skinner Tank Company's expertise is in meeting the very specific, detailed needs of our clients.



Skinner Tank Company is a member of the ISNetworld network of companies so we can best meet the stringent safety requirements of the petroleum and chemical tanks owners.

PETROLEUM TANKS

Skinner Tank Company (STC) builds a wide range of petroleum storage tanks for the petrochemical industry. We build petroleum tanks for crude oil as well as refined products, such as gasoline and various fuel oils.

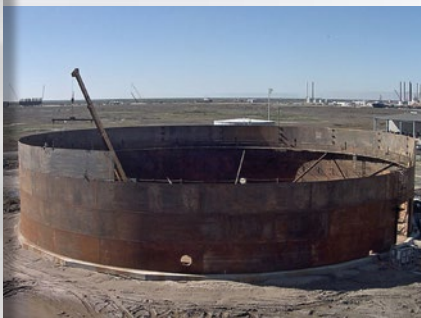
STC also builds tanks for alternative fuels, like Ethanol and biodiesels. We build traditional diesel fuel tanks, asphalt tanks, as well as tanks used for the storage of recycled motor oils.

We provide coned-roof petroleum tanks that are equipped with internal floating roofs (IFR) and open-top tanks that are equipped with external floating roofs (EFR). We can install both aluminum pontoon type IFR's and steel pan-type IFR's.

Skinner Tank Company headquarters in Yale, Oklahoma—about 10 miles from Cushing, a city that is known as the "Pipeline Crossroads of the World". Since 1972, STC has built refinery-type petroleum tanks on the East Coast, West Coast, Gulf Coast, as well as international sites including Russia, the Republic of Georgia, Yemen, Venezuela, Honduras, Canada, and others.

We understand the stringent safety requirements of petroleum and chemical tank owners; therefore, we are a member of the ISNetworld network of companies. The construction requirements of all of our petroleum storage tanks meet all requirements of the American Petroleum Institute's Standard 650.

To better serve our customers, our staff includes multiple employees that are Certified API 653 above-ground storage tank inspectors.



HIGHEST STANDARDS

STC follows and applies the same strict API Standard 650 recommendations and specifications to all projects. No matter where we provide above-ground, welded steel storage tanks, rest assured your tanks will be of the highest quality.



WATER TANKS

Skinner Tank Company (STC) builds a wide range of water tanks. We can provide traditional AWWA-D100 tanks for potable water, or we can build one of several other types of tanks for water storage. This includes NFPA-22 firewater tanks, process water tanks, wastewater tanks, tanks for livestock water consumption, storm water collection tanks, or many other varieties of water storage tanks.

Our water tanks are generally considered reservoir-type tanks, not standpipes or elevated tanks on structural supports. At STC, we are well versed in what is needed for the various areas of water storage, and we are prepared to assist you with all of your water tank needs.



FERTILIZER TANKS

Skinner Tank Company (STC) takes great pride in its involvement with, and support of, the liquid fertilizer industry in the United States. And in doing so, STC maintains membership in various fertilizer associations all across our country.

In nearly five decades of doing business with the liquid fertilizer industry in the United States, STC has built over 1,000 field erected, liquid fertilizer tanks in 40 states—from coast to coast. We are an innovator in fertilizer tank design and understand the unique needs of our fertilizer customers. Our headquarters is located in the heart of the Midwest, which means STC is in a great position to be logistically competitive for our customers.



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"STC IS THAT RARE COMBINATION OF AN HONEST, RELIABLE AND DEPENDABLE CONTRACTOR WHO UNDERSTANDS WHAT WE WANT AND NEED, AND SUPPLIES IT IN A SAFE AND EFFICIENT MANNER. SKINNER TANK COMPANY IS OUR 'GO TO' SOURCE FOR FIELD ERECTED TANKS."

• SATISFIED CUSTOMER | EDIBLE OIL INDUSTRY



FOOD GRADE TANKS

One of Skinner Tank Company's (STC) many specialties is the construction of Food Grade tanks. These tanks, sometimes smaller in size but larger in quantity, fit well with STC's capabilities.

Food Grade tanks include an enormous range of product storage. They may consist of anything from molasses tanks for cattle feed to edible oil tanks for the storage of many types of food products for human consumption.

STC provides tanks made out of carbon steel and stainless steel, depending on your needs. Additionally, STC can also provide heating systems for your food grade tanks.



ASPHALT TANKS

Asphalt tanks fall under the umbrella of API Standard 650 Appendix M tanks. Appendix M offers requirements for tanks operating at elevated temperatures, which includes much more than just asphalt tanks; but Skinner Tank Company (STC) has built more heated tanks for asphalt than any other single product.

At STC, we understand the unique requirements of heated product tanks and can design your tank based on your specific needs. We have a large number of insulation providers; therefore, if needed, STC can provide your tank insulation. Because of a constant nationwide need for asphalt, STC has built asphalt tanks in dozens of states all across America.



INTERNATIONAL TANKS

Skinner Tank Company (STC) has the expertise to build tanks all around the world. In addition to having tanks located in 40 of the United States, STC tanks are currently located in Russia, the Republic of Georgia, Yemen, Canada, Honduras, Argentina, Venezuela, Chile, and on the islands of Guam and Puerto Rico.

STC has the expertise to fabricate tank kits to be shipped to your destination and built by local laborers, and we can also provide supervisors to oversee tank construction. If you prefer, STC can provide turnkey construction to complete your project. Our tank kit packages include AutoCAD drawings, in addition to customer support before, during, and after construction.





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"SERVING OUR WORLDWIDE COMMUNITY AND GIVING BACK TO THOSE LESS FORTUNATE—WHETHER IT BE GIVING OF OUR TIME OR DONATING MONETARILY—AND AT THE SAME TIME, SPREADING GOD'S WORD IS INTERWOVEN INTO THE FABRIC OF OUR EXISTENCE AT STC."

• KENT BROOK, EXECUTIVE VICE PRESIDENT | STC

CALLED TO SERVE OUR INDUSTRY, COMMUNITIES—AND BEYOND

At Skinner Tank Company, we believe in giving back as we have been blessed—whether it be with our time, talents, resources, or a combination of these. We are honored and privileged to support causes in our community, our nation, and throughout the world. And we are equally privileged to support the industries in which we work.



LEFT: Executive Vice President Kent Brook, and his daughter, Madison, making new friends in Honduras.

TOP: President Larry Skinner shown serving juice in Quintana Roo, Mexico.

BOTTOM: Public school children in South Africa receiving new Bibles during a mission effort supported by STC.



SERVED IN OUR COMMUNITY

Aim High Academy
American Heart Association
American Legion
Bishop Kelley High School
Bishop Kelley Volleyball
Boy Scouts of America
Civil War Battle Reenactment
Community Baseball and Little League Teams
Cushing Public Schools
Eagle Gift Foundation
Folds of Honor Foundation
Girls Scouts of America
Joy In The Cause
Kibo Run to the Well
KUSH Radio for Drug Awareness
Monte Cassino Schools
Oklahoma Project Woman
Oklahoma State University
Park Plaza Church of Christ
Project Cuffway | National Pancreas Foundation
Remember the Ten Run
Rustic Cuff 5k | Joy In The Cause
Saint Francis Children's Hospital
Spotlight on San Miguel School
The Bridges Foundation | Dirty Dog 5k
Tri-County Church of Christ
Tulsa Youth Symphony
Xi Delta Phi Winter Coat Project
Yale Public Schools

SERVED THROUGH MISSIONS

Cancun Church of Christ, Yucatan
Churches of Christ, Nicaragua
Churches of Christ, South Africa
Compassion International, Nicaragua
Let's Start Talking, Brazil
Mission Upreach, Honduras
Operation Christmas Child
Sowing for Eternity, Park Plaza

SERVED IN OUR INDUSTRY

Agribusiness Association of Iowa
American Feed Industry Association
Illinois Fertilizer & Chemical Association
Kansas Grain & Feed Association
Michigan Agri-Business Association
Missouri Agribusiness Association
Nebraska Agri-Business Association
Oklahoma Grain & Feed Association
Rocky Mountain Agribusiness Association
South Dakota Agri-Business Association
The Fertilizer Institute
Wisconsin Agri-Business Association

HOW CAN WE HELP YOU?

We would love to have the opportunity to earn your business.
Contact us today to discuss your next tank project.

800.227.8265

CONTACT US

LARRY SKINNER, President and Co-Founder

KENT BROOK, Executive Vice President
Project Estimating, Engineering

BRAD SKINNER, Vice President
Human Resources, Safety

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"AT STC, OUR BUSINESS MODEL HAS ALWAYS BEEN BASED ON DOING WHAT IS MORALLY AND ETHICALLY RIGHT FOR OUR CUSTOMERS BY PROVIDING THEM WITH AN ECONOMICAL, HIGH-QUALITY PRODUCT BUILT SAFELY AND EFFICIENTLY, STANDING BEHIND OUR WORK AFTER THE JOB IS FINISHED."

• KENT BROOK, EXECUTIVE VICE PRESIDENT | STC

Skinner Tank Company employees
shown fitting two sections of a cone
bottom assembly together.



"From our very beginning, I was excited and so very proud of what we were setting out to accomplish—not just building tanks for our customers, but helping them achieve their goals in their own company growth by putting their trust in us.

"One of my first thoughts—which still resonates with me today—is that we are building monuments for progress. I believe now, nearly five decades later, we have proven that over and over. Throughout 40 states, and over a dozen international sites, I see this reality in our vast customer base.

"To all of our customers—and those to come—thank you for allowing us to be a small part of your goals and dreams while we remain committed to building your monuments for progress."

• Larry Skinner
President, Co-Founder | STC



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